

2020 HR TRENDS REPORT Six mega-trends that are reshaping HR.

McLean & Company is a research and advisory firm that provides practical solutions to human resources challenges with executable research, tools, and advice that will have a clear and measurable impact on your business. © 1997-2020 McLean & Company. McLean & Company is a division of Info-Tech Research Group Inc.

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The nature of work as we know it is changing, and Human Resources is evolving along with it. These are the six trends that McLean & Company sees as shaping the evolution of HR in 2020.

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McLean & Company

How to read this report

This report is based on data gathered from McLean & Company's 2020 HR Trends Survey of 838 business professionals. It also includes data from McLean & Company's Engagement and New Hire diagnostics.

ORGANIZATIONAL SIZE

- Small 100 or fewer employees
- Medium 101 to 2,000 employees
- Large 2,001 or more employees

Key terms used throughout this report include:

HIGHLY EFFECTIVE |

The percentage of respondents who selected 8, 9, or 10 out of 10 when asked to rate the effectiveness.

HIGHLY EFFECTIVE: ASSOCIATION & RELATIONSHIP |

Any time an association or relationship is referenced in this report, it refers to a statistically significant result. Graphs or visualizations that show a difference in effectiveness based on certain practices are also only shown if they are statistically significant. These are used to indicate which practices are disproportionately used by the most-effective HR departments.

Key insights

INCREASING SUPPORT FOR HR PROFESSIONALS

In their drive to support others, HR professionals too often neglect their own development and challenges. HR stress levels are increasing, and more varied and holistic HR development is required to keep pace with changing needs.

Organizations that help HR professionals develop their skills and manage stress have more effective HR departments.

EVOLUTION OF HR DESIGN

Organizational outcomes improve when HR is involved in organizational strategic planning and decisions about the workforce. As such, HR must continue increasing its involvement in these areas.

Unfortunately, strategic planning within HR, at the department or function level, is underused, which may be contributing to HR's slowed traction in expanding its strategic impact more broadly.

business environment, and organizations are slowly making the transition.

leveraged along with team-based performance management and leadership development strategies.



Key insights

| RESKILLING IN THE AGE OF DIGITAL DISRUPTION

Proficiency in the competencies of the future is low, particularly in larger organizations. Organizations risk falling behind if HR doesn't take action to support digital transformation.

Learning is more than training. HR can improve a variety of organizational outcomes by enabling a culture of continuous learning and advocating for tools, time, and leadership support.

TECHNOLOGY AND TALENT ACQUISITION

Talent Acquisition (TA) is the top HR priority for professionals outside of HR, however, the candidate experience, a key to effective TA, doesn't have the buy-in it deserves.

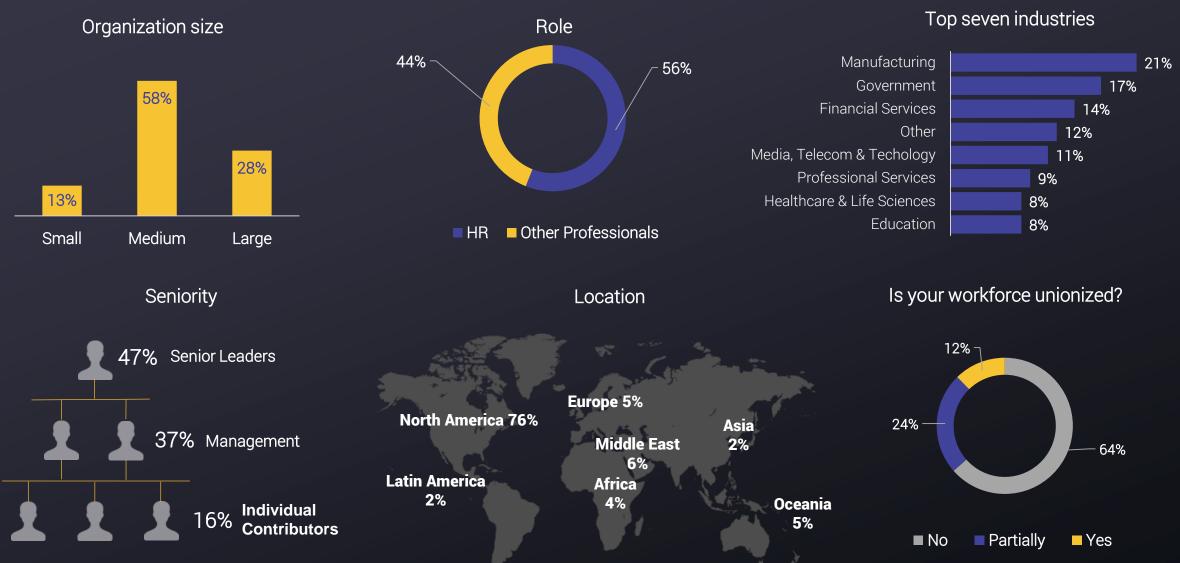
can free up time to concentrate on more strategic initiatives without sacrificing the candidate experience.

inclusion has harsh organizational consequences, including higher turnover and lower engagement.

changing practices and initiatives to focus on inclusion. Tailoring benefits to specific groups is one way to provide an inclusive environment.



Characteristics of 2020 survey respondents



HR in 2020

Effectiveness

38%

of HR respondents rate their HR department as **highly effective** (n=473)

1.8X more than other professionals rate their HR departments (*n*=365).

2020 HR to FTE Ratio



n=326

Organizational Turnover

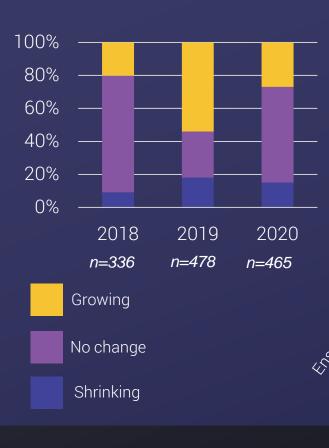
Average voluntary & involuntary turnover

17.1%

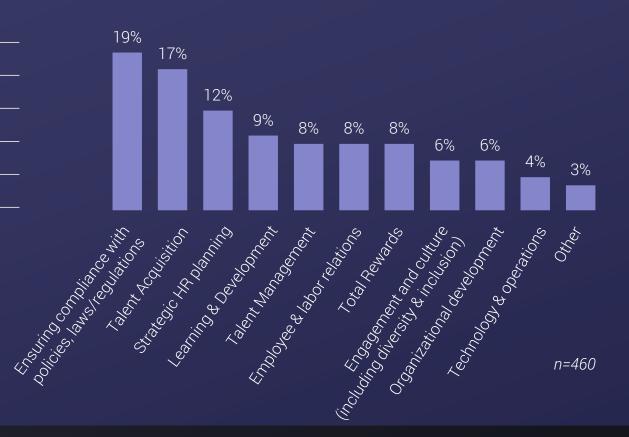
n=578
Turnover has been relatively flat
year over year.

HR in 2020

Expected Change in HR Headcount



Current Average Distribution of HR Headcount Across Activities





n=182

Increasing support for HR professionals

Year after year, HR is asked to do more with less to support and enable other employees, leaders, and functions in achieving organizational objectives. In 2020's volatile, uncertain, complex, and ambiguous work environment, it is time for HR professionals to pause and ask ourselves how long we can effectively support others and our organizations if we continue to put our own wellbeing and development on the backburner.

Actions and Practical Resources:

- Ensure HR professionals are adequately supported by <u>focusing on three key behaviors</u> <u>that enable resilience</u> while also ensuring they have access to an appropriate <u>portfolio of</u> <u>resilience techniques</u>.
- Proactively impact HR employees' wellbeing to improve productivity and boost employee engagement by providing a <u>balanced</u> wellbeing program.
- <u>Identify, assess, and develop</u> the capabilities that are key to deliver on HR department priorities.

41% of HR professionals strongly agree that their stress levels have increased.

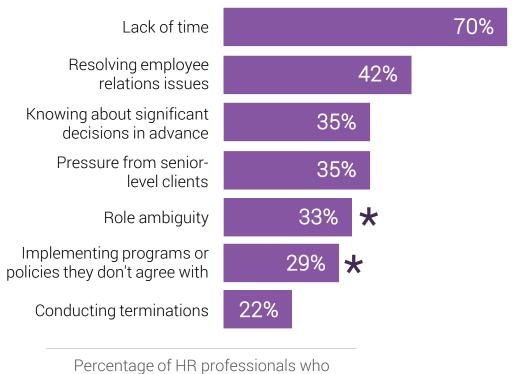
As stress levels



HR effectiveness

HR is an increasingly challenging place to work, and HR professionals are struggling to cope

Most common job stressors for HR professionals



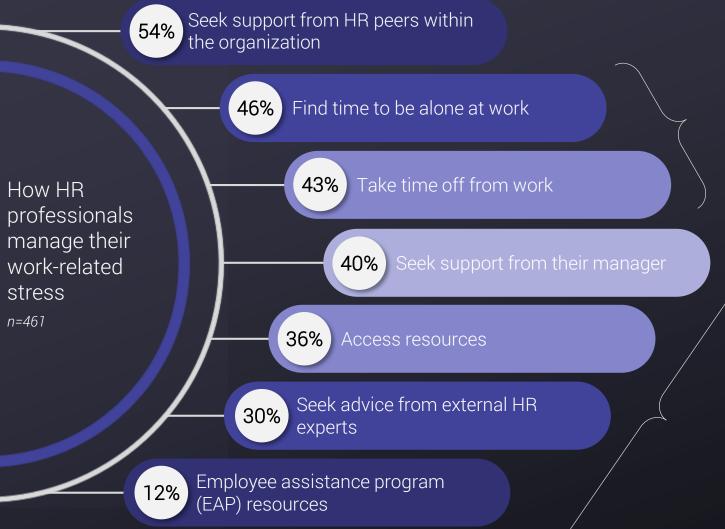
★ Indicates the stressor is associated with lower HR effectiveness.

Insight

The absence of clear strategic priorities can lead to misunderstanding of HR accountabilities by HR staff and stakeholders alike. Not only can this result in stakeholder perceptions of ineffectiveness, it can also increase HR professionals' stress levels as they try to juggle everyone's needs and/or are often in the position of having to refuse, or put off, work stakeholders require.

Percentage of HR professionals who reported experiencing each stressor

The most common tactic HR professionals use to manage stress is relying on peers



Two out of the top-three coping mechanisms may manifest in less constructive ways.

 Finding time to be alone at work may reduce stress, and mental health days are important. However, both mechanisms separate the individual from their team. Overusing these mechanisms may hinder team collaboration and productivity.

The more formal mechanisms that are offered by organizations are underused and may offer greater benefits to both the individual and the organization.

More challenging and rewarding development options are rarely offered to HR professionals

Of the following development opportunities for HR professionals, all but *stretch assignments* and *rotations into other business units* are associated with higher overall HR effectiveness.



The evolution of HR

The fourth industrial revolution has arrived, marked by technological advances disrupting both the tasks people need to accomplish and how they go about their work. The increased complexity of work impacts how people communicate, interact, and collaborate with one another.

HR is in a unique position to help organizations navigate this turbulence and transform and capitalize on their most valuable asset – people. The HR function is evolving to meet these demands.

Actions and Practical Resources:

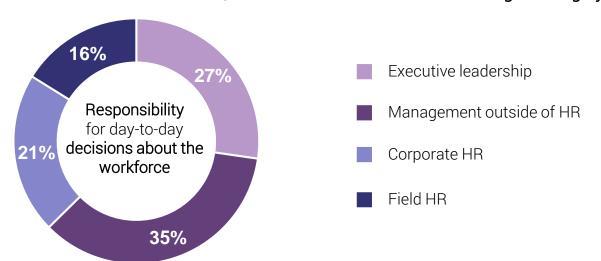
- Create a focused talent strategy that contains all the key elements and aligns HR programs with the strategic needs of the organization.
- Ensure your <u>HR structure</u> contains roles and capacity for strategic projects or initiatives.
- Take an <u>evidence-based approach</u> to understanding the needs and views of your stakeholders.
- Become a <u>data-driven HR function</u> to drive HR effectiveness and the value delivered to the organization.

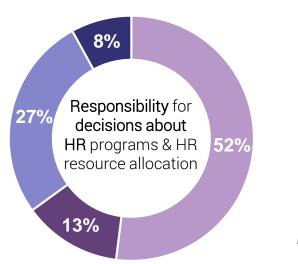
Organizations are more successful when HR has greater input into workforce decisions

As HR responsibility for workforce-related decision making increases, the following positive outcomes also increase:



However, workforce-related decision making still largely rests outside of HR





n=823

Organizational outcomes also improve when HR is involved in organizational strategy

Organizations highly effective in the following areas are ___x more likely to have HR as a partner, rather than not involved, in the planning and execution of organizational strategy.









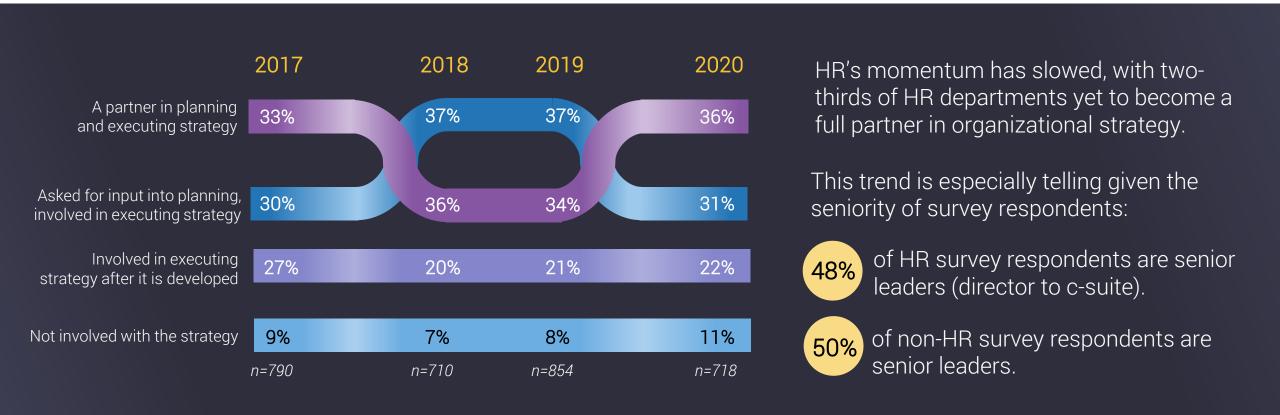


Insight

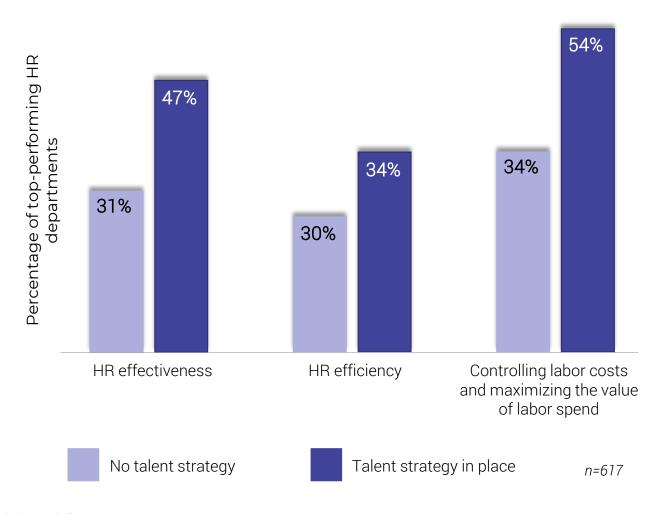
HR knowledge and voice matters.
HR is in a unique position to
provide insight into and drive
initiatives that upskill and enable
employees to execute strategy.

n=832

Despite the benefits, HR's involvement in organizational strategy has not changed much over the past four years



HR efficiency and effectiveness are higher when a documented talent (HR) strategy is in place



42% of HR departments have no overarching talent strategy.

n=378

Having a strategy is not enough. HR's day-today activities must be aligned with the talent strategy.

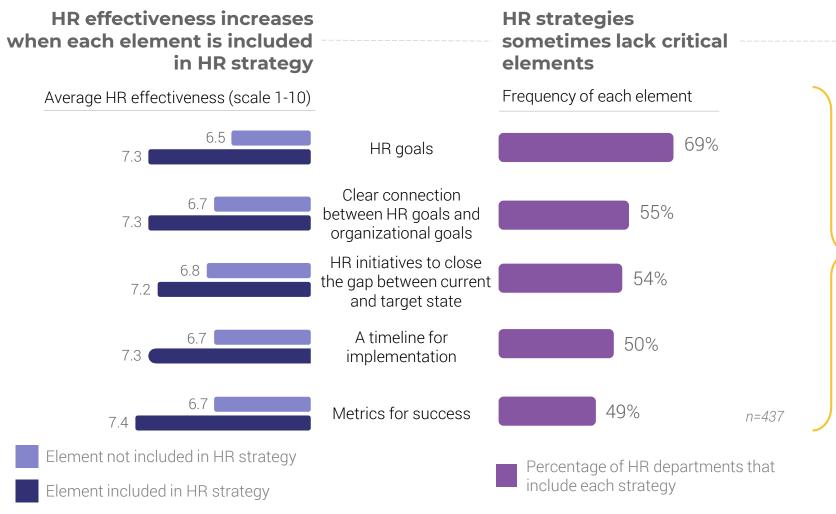
When there is high alignment, HR departments are:



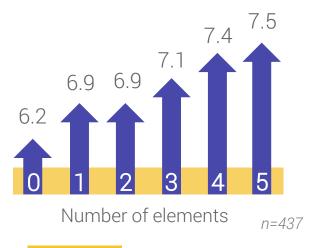


n=346

Even when an HR strategy is in place, it often lacks critical elements



HR effectiveness increases as more of these elements are included



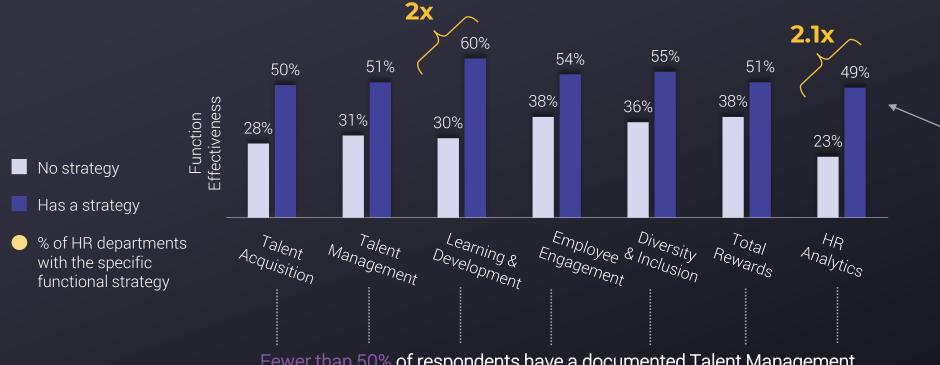
Insight

To report on HR's ROI, the first step is to measure the success of its activities.

→ Using metrics for success has the largest impact on HR effectiveness, yet is used by fewer than 50% of respondents.

HR functions with documented strategies are also more effective, yet these tools are underused

Some HR departments have function-specific strategies and no overall HR strategy. This can lead to misalignment, and as shown previously, misalignment between day-to-day activities and overall HR strategy reduces HR effectiveness.



Insight

HR Analytics is least likely to have a function-specific strategy despite having one of the largest jumps in effectiveness resulting from having one. This is surprising and concerning given the increasing importance organizations and HR departments are placing on datadriven decision making.

Fewer than 50% of respondents have a documented Talent Management, Diversity & Inclusion, or HR Analytics strategy.









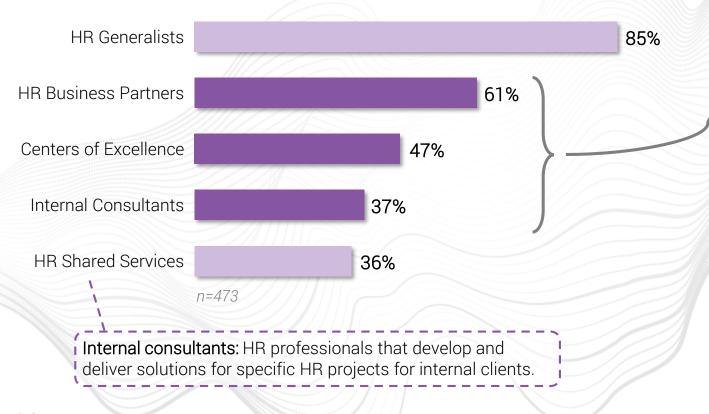






Identifying strategic priorities allows for better HR role specialization





Insight

HR departments that include these roles are more effective than those without them, yet these roles are underused.

These roles are typically accountable for many strategic HR initiatives, so making greater use of them should create greater strategic impact.

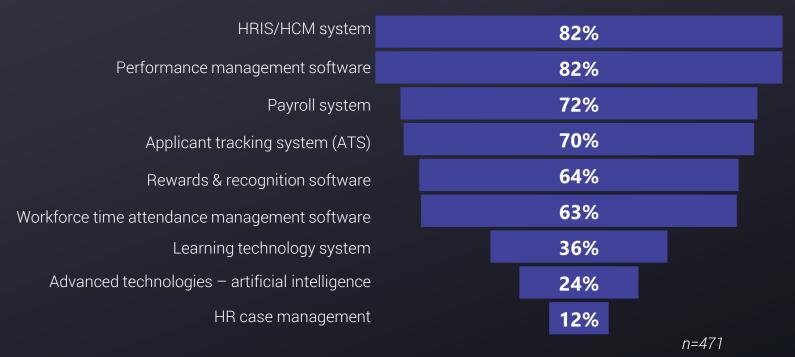
HR must increasingly rely on technology to deliver strategic value

Managing the many different HR technologies and vendors will likely add more complexity to HR's already difficult role.



80% of HR departments have multiple vendors





Relying on one vendor to meet all needs is **NOT associated** with greater HR efficiency or effectiveness.

Insight

Most of these technologies were not associated with increased HR effectiveness, meaning technology by itself is not a solution to HR challenges. Rather, HR should leverage technology to create efficiencies and enhance processes or practices that are already effective.

As HR evolves, maintain focus on the following key areas

Areas are ranked,

starting with the

effectiveness

with HR

strongest association

These six areas were most strongly linked with high overall HR effectiveness.

Fostering collaboration between different groups within HR
Fostering a positive labor relations climate
Recruiting quickly to fill vacant roles with quality external talent
Providing a great employee experience
Supporting change
Facilitating data-driven people

HR leaders must make a concerted effort to foster intra-HR collaboration

- The challenges facing HR are usually too complicated for one group to solve by themselves.
- Yet traditional HR silos often mean groups are working independently on solutions to the same issues.
- HR leaders should focus on building and enhancing a collaborative HR culture to improve HR effectiveness.

. . . .

n = 838

decisions

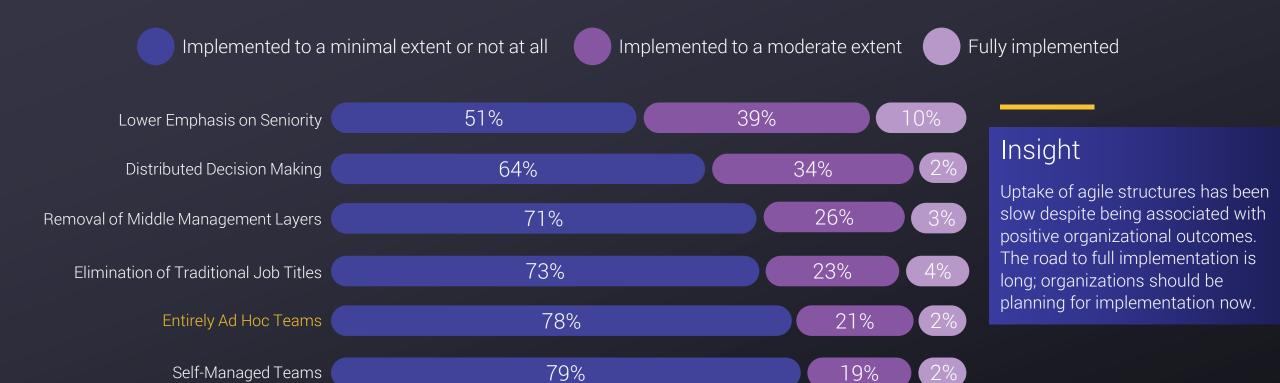
Talent management in agile organizations

The historical, more static approaches to talent management are being challenged by today's rapidly changing work landscape. Building increased agility into talent management programs is the key to meeting employee expectations (e.g. frequent feedback, customizable career paths, compensation, and development) and organizational needs (e.g. succession planning, workforce planning).

Actions and Practical Resources:

- Create an effective performance management process that fits the context of your organization by easily selecting and customizing the building blocks to meet your needs.
- Equip managers with the skillset to conduct effective performance conversations.
- Optimize your internal hiring process to ensure that employees are moving within the organization and taking advantage of the career development opportunities that are inherent in any organization.
- Help teams climb out of ruts and reach full potential by <u>equipping managers to improve team</u> <u>effectiveness</u>.

The agile organization is emerging...slowly



With one exception, having these agile features is associated with:



Greater ability to change at scale and capitalize on new opportunities

n=448

- Greater ability to generate and implement new ideas
- A great employee experience

Many of these agile structures make it harder to develop leaders the traditional way

Progressing gradually through increasing levels of leadership isn't always feasible with flatter hierarchies and distributed leadership. This can mean larger jumps for first-time leaders and new challenges for leadership development.



Insight

As organizations transition to agile ways of working, the distinction between leaders and managers could narrow, resulting in a need to rethink leadership development.

Frequent performance conversations are critical as organizations attempt to become more agile

The use of frequent performance conversations is increasing rapidly

	2018	2019	2020	
No formal system in place	7%	9%	11%	
Annual performance review	38%	39%	26%	
Semi-annual performance review	N/A	26%	24%	
Quarterly performance review	N/A	11%	15%	
Frequent performance and goal-setting conversations and regular performance reviews	N/A	15%	23%	
	n=449	n=493	n=472	

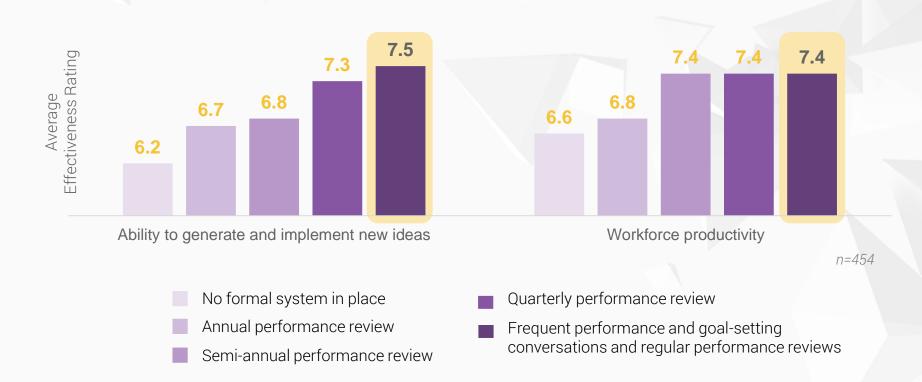
Frequent performance conversations that include feedback and coaching help employees maintain high performance despite changing business needs, which is critical to the success of agile organizations.

Insight

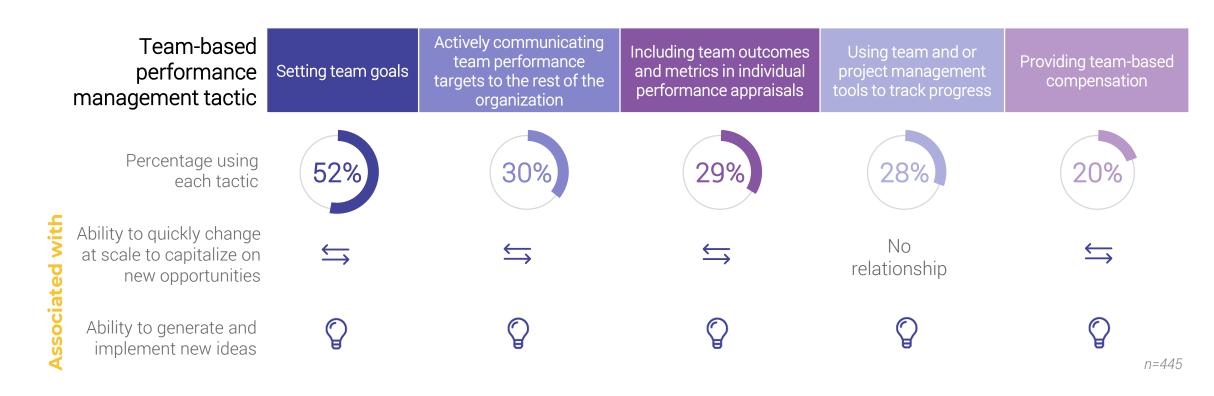
[%] of organizations that exclusively use each of the performance management tactics

More frequent conversations are associated with stronger organizational performance

Organizational outcomes for each performance management tactic:



Team-based performance management is also emerging as teamwork becomes the new norm



Thirty-five percent of organizations are not doing anything to enable teambased performance management (PM); on average, these organizations are less able to change at scale and to generate and implement new ideas.

Insight

Organizations should review their performance management processes and determine where it makes sense to adopt team-based PM tactics.

Employees don't care about the type of career moves provided as long as they are provided

Percentage of organizations that offer each type of career move:

Insight

Offering any type of career move is associated with a better employee experience, and the more the better.

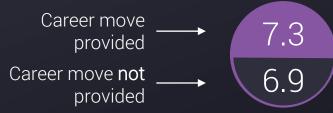








HR's effectiveness at facilitating a great employee experience (average from 1-10), when each career move is, and is not, provided:









n=456

Reskilling in the age of digital disruption

Organizations are on the front lines of technological advancements, yet many report they aren't taking action internally to address the disruptions and leverage the opportunities inherent in digital transformation.

There is a clear role for HR to play in closing key skill gaps to position organizations for success in an age of digital disruption.

Actions and Practical Resources:

- Use ready-to-deploy tools to develop key skills of the future like <u>design thinking</u>, <u>change management</u>, and <u>resilience</u>.
- Take a proven approach to driving HR effectiveness through learning by <u>developing a holistic L&D</u> <u>strategy</u> and <u>adopting continuous learning</u>.
- Effectively prepare for the changing business landscape by <u>creating and leveraging a skills</u> <u>inventory</u> to boost competitive advantage.
- Get managers involved in employees' development by training them to coach for high performance and development.

HR needs to support digital transformation

Digital transformation: Investment or adoption of new technology or business models

What HR is doing to support digital transformation

- Creating a new talent strategy
- Supporting change management of digital transformation
- 3 Nothing

30% are not taking action, which is negatively associated with innovation, productivity, and overall organizational performance.

Insight

Taking no action is an active decision. If HR doesn't take steps to support digital transformation, their organizations risk falling behind.

HR action to support digital transformation is lagging

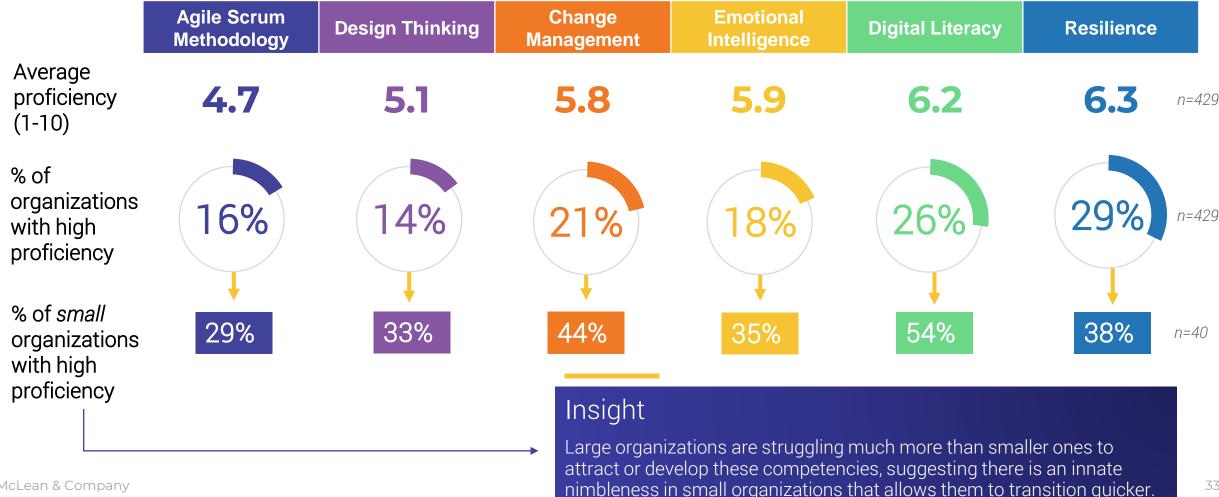
36% 35% 27% 26% 26% 25% 27% 27% 28% Prevalence Overall organizational **№** <u>~~</u> **₩** <u>~~</u> <u>~</u>₽ **\^**2 **~**2 performance Ability to change quickly \Longrightarrow $\stackrel{\longleftarrow}{\Longrightarrow}$ \leftrightarrows \Longrightarrow Ability to generate new ideas Workforce productivity

Insight

There is an opportunity to improve a variety of key outcomes; actions focused on employee development have the broadest impact.

Jealing a new talent and a few attacked by the control of the cont

Workforce proficiency in digital transformation competencies is bleak



L&D supports more than individual skill development

Organizations with highly effective L&D also have:

- 1 Increased innovation
- A greater employee experience
- Increased ability to support change

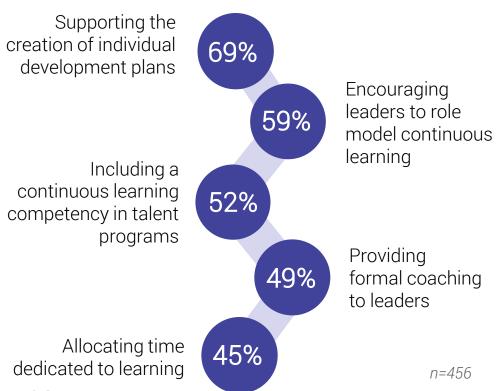
n=838

Enabling Learning & Development is the #3 priority for professionals outside of HR. n = 365Yet, only 41% of HR departments are highly effective at enabling Learning & Development. n=827

Enabling continuous learning leads to positive outcomes

Those who take any of the following actions to promote a culture of continuous learning are outperforming on the following key outcomes: ability to quickly change, enabling innovation, greater workforce productivity, and supporting change (n=456).

% Taking the Action

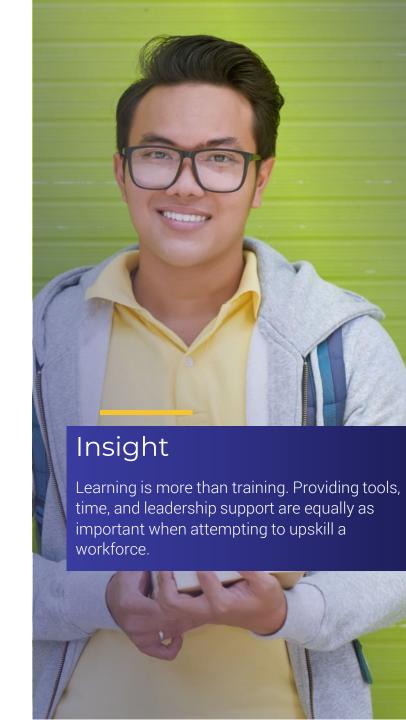


None of these are directly related to spending large amounts of money.

L&D spend per FTE

\$800

Median spending per FTE, n=115



Technology and talent acquisition

With tightening labor markets and widening skill gaps, talent acquisition (TA) remains a top organizational priority. So it is no surprise that HR functions continue to move beyond standard applicant tracking systems (ATS) to take advantage of an exploding technology market. HR functions have an opportunity to identify and implement tools that will create the biggest benefits for the function, candidates, and ultimately, organizations.

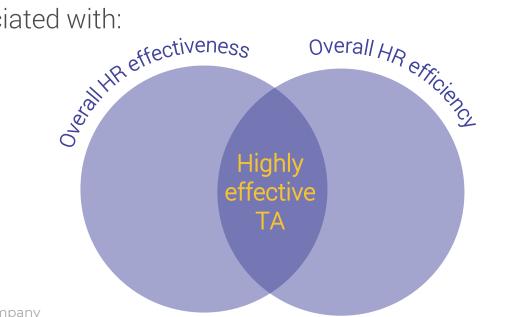
Actions and Practical Resources:

- <u>Navigate the crowded HR technology market</u> and improve your software evaluation and selection process.
- <u>Create a roadmap for technology investment</u> in your HR department that is driven by the strategic needs of the organization.
- "Wow" candidates by using design thinking to <u>redesign the candidate</u> <u>experience</u>. Make sure to highlight what candidates value the most: career opportunities and the job itself.
- Optimize the value of social networks by purposefully sourcing with social media.
- Tap into the *right* candidate pool and manage candidate expectations by <u>uncovering an impactful employee value proposition</u>.

Great HR departments excel at talent acquisition

Effective TA is an important aspect of highperforming HR departments.

Highly effective talent acquisition is strongly associated with:



Talent Acquisition is the 2nd most staffed HR function, reflecting its importance and the heavy workload.

n=838

Despite viewing talent acquisition as the top priority, professionals outside of HR fail to prioritize the candidate experience

Insight

Effective talent
acquisition requires
collaboration between TA
specialists and hiring
managers to ensure a
positive candidate
experience. HR needs to
ensure other
professionals understand
the rationale for
improving it.



Priority #1

Professionals outside of HR rank talent acquisition as their number 1 priority.

n = 365



The candidate experience is integral to TA

There is a strong association between providing a great candidate experience and effective TA.

n=838



Yet, the benefits of a great candidate experience are being overlooked

Other professionals rated the candidate experience dead last, of HR-related priorities.

n=365

Online brand promotion is a core capability for effective talent acquisition

Three online brand promotion activities are associated with more effective talent acquisition overall and a better candidate experience.





The employee value proposition (EVP) remains a vital tool for effective TA

Using an EVP for internal and external branding

is associated with more effective talent acquisition



n=411

Not having an EVP at all is associated with less effective talent acquisition. n=411



Despite the association between a lack of an EVP and less effective talent acquisition, only 57% of organizations have an established EVP.

Insight

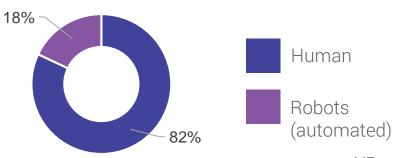
Without an EVP you risk falsely advertising the employee experience and in turn attracting the wrong talent, leading to ineffective talent acquisition.

Technology has the power to improve the candidate experience

Poor communication is the #2 biggest pain point for candidates

(New Hire Survey Database, 2020; n=22,171).

Today, TA communication is still most often performed by humans, not robots:



n=447

Yet, there is **no relationship** between % of candidate **communication performed by human recruiters** and the **effectiveness of talent acquisition or the candidate experience** (*n*=447), suggesting robotic or automated communication doesn't hinder the TA process.

And HR investment in AI is on the rise



Insight

Given the lack of impact human communication has on TA effectiveness, there is an opportunity to automate some routine candidate-facing TA tasks and redeploy resources to more strategic areas.

However, technology is only as useful as the users allow it to be

Leveraging all the capabilities of talent acquisition technology available inhouse is associated with:



More effective talent acquisition n=419



Greater candidate experience n=417

Yet only

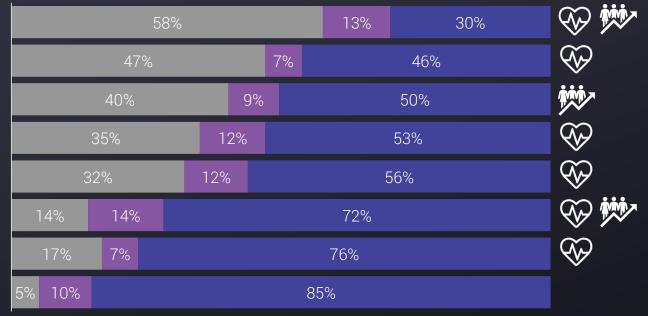


of recruiters are leveraging all the capabilities of their talent acquisition technology available in-house to a great extent (n=419).



Talent acquisition is among the most diverse and mature markets in HR technology

Applicant tracking system
Video interviewing
Automated assessments
Instant messaging
Automated routine tasks
Advanced analytic tools
Automated reference checking
Chatbots



n = 469

Insight

Talent acquisition functions that adopt technology faster than their peers are providing a much better candidate experience, and in some cases more effective talent acquisition.



Associated with:



Greater candidate experience



More effective talent acquisition

Moving from diversity to inclusion

Research has consistently found greater diversity leads to stronger innovation, better bottom-line results, and numerous other positive organizational outcomes. There's no doubt awareness is the foundation to making strides in diversity, however, it is clear organizations must widen the lens on what diversity means and move beyond surface-level awareness to changing practices and initiatives to focus on inclusion. Ultimately, diversity without inclusion will fail to capture all the benefits organizations are seeking.

Actions and Practical Resources:

- Unlock the benefits of diversity by developing an inclusion strategy to leverage diversity and drive innovation.
- Conduct an <u>annual salary assessment</u> to maintain pay equity and avoid discrepancies.
- <u>Equip managers to adopt inclusive</u>
 <u>leadership behaviors</u> and create an inclusive environment.
- Take a planful approach to <u>flexible work</u> –
 assess the feasibility of options upfront to
 avoid having to backtrack.

Percentage of departments with a diversity & inclusion strategy



n = 473

Taking the time to create a diversity & inclusion (D&I) strategy pays off:

HR departments with D&I strategies are 1.5X more likely to be highly effective at D&I (n= 464).

Focusing on diversity & inclusion pays off

Engagement increases

Creating a culture where more people feel included can increase engagement. Those who are believe "I am a fit for the organizational culture" are 22% more engaged than the average employee (McLean & Company Engagement Survey Database, 2020; *N=126,640*).

Productivity is impacted

Having a diversity & inclusion strategy is associated with greater workforce productivity (n=472).

Investment leads to greater results

When HR departments have a great share of staff dedicated to engagement and culture, which includes D&I, they are more successful at fostering an environment of inclusion (*n*=460).

Yet, for many employees, workplaces are far from inclusive



Women are more likely to have...

Seen incidents of discrimination

Experienced emotional harassment

Felt physically unsafe at work



Women's experience clearly speaks to non-inclusive environments

Women rated "This organization has a very friendly atmosphere" significantly lower than men.

McLean & Company Engagement Survey Database, 2020; n=126,640

Un-inclusive environments could account for women scoring significantly lower than men in:

Demonstrated engagement - "In the last year, I have made many recommendations for improvements to the organization."

Employee empowerment – "I am empowered to make decisions about how I do my work."

McLean & Company Engagement Survey Database, 2020; n=126,640

The gender gap increases even more for less-senior roles

Lower for team members versus directors

Lower for team members versus directors

> McLean & Company Engagement Survey Database, 2020; *n=10,925*



It's time to shift the focus from diversity to inclusion



Four out of five organizations are starting to take action to create an inclusive environment.



Organizations that are taking action to create an inclusive environment are:

- 18% more effective at creating a positive employee experience.
- 20% better at fostering an environment of inclusion.
- Better at retaining employees: 4% less turnover than those not taking action.

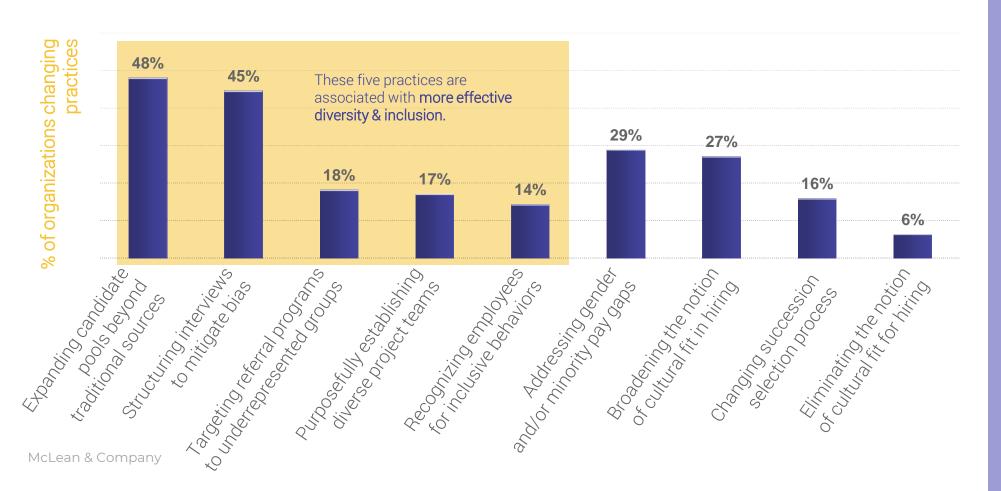
There is room to take more action in creating an environment of inclusion

Actions organizations are taking to create an environment of inclusion:



These four actions are **associated with greater effectiveness in diversity & inclusion.** n=416

Changing existing practices to improve D&I is an untapped opportunity



25% of organizations
haven't changed any of
these practices to improve
D&I and it could be
contributing to higher
turnover.

Turnover

20%

Changing

practices

Not changing

The employee experience is also impacted by a culture of inclusion

Start the journey to an improved employee experience by...



Insight

There is no hiding inequalities; employees are intuitively aware of them in their day-to-day jobs. Ensuring a fair approach to pay and talent acquisition is a good starting point for HR departments.

A fair approach to pay is needed before real strides in pay transparency can be made

Top three barriers to transparency

1

Too much subjectivity in pay decisions



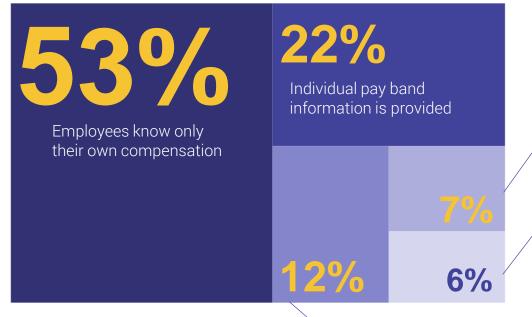
Existing pay inequities need to be resolved



Lack of senior leadership buy-in

n=473

Transparency has increased from 2019 to 2020: 8% of employees went from knowing only their own compensation to a more transparent pay structure.



All base pay structures are shared across the organization

All individual salary information and compensation programs are public knowledge

The entire base pay structure that an individual falls into is provided

Beyond pay, different types of benefits can connect with more employees



	% Offering Traditional Benefits
Health insurance	0%
Vacation or time off	0%
EAP	0%
Professional development	0%
Disability and accident insurance	0%
Retirement and investments	0%

	% Offering Non-Traditional Benefits	
Casual dress	0% 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6	9
Flexible work	0%	@
Wellness fitness programs/services	0%	@
Tuition assistance	0%	0
Volunteer program	0%	@
Technology reimbursement	0%	@
Food and drink	0%	@
Transport assistance	0%	@
Elder care	0% 000000000000000000000000000000000000	

Insight

It's time to rethink benefits! Non-traditional benefits are underused, particularly given their impact on D&I and employee experience. With far fewer organizations offering them, they could be a competitive differentiator in the talent market.

McLean & Company n=473 5

Parents are one employee group that require tailored benefits



experience

prevalence 56% V2010 n = 473

Unpaid paternity leave beyond legally required minimum



Paid paternity leave beyond legally required minimum



Unpaid maternity leave beyond legally required minimum



Paid maternity leave beyond legally required minimum

Insight

Successful inclusion involves identifying and addressing the unique needs of different groups. There is an opportunity to improve working parents' experience through a robust benefits offering.

Leverage feedback to drive performance



View our diagnostic programs

for more information.

OPTIMIZE THE HR DEPARTMENT FOR SUCCESS

HR Stakeholder Management Survey

Align HR initiatives with business strategy and stakeholder needs.

HR Management & Governance

Improve HR's core functions and drive project success.

| IMPROVE EMPLOYEE EXPERIENCE AND HR PROCESSES

New Hire Survey

Ensure recruiting and onboarding programs are effective by surveying new employees.

Employee Engagement

Move beyond measuring job satisfaction with a comprehensive view of engagement.

McLean Employee Experience Monitor

Evolve to leader-driven engagement with a real-time dashboard and results.

Employee Exit Survey

Understand why people leave the organization in order to proactively retain top talent.

360 Degree Feedback

Empower employees with a holistic view of their performance to prioritize development.

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McLean & Company is a research and advisory firm providing practical solutions to human resources challenges via executable research, tools, and advice that have a clear and measurable impact on your business.

Our research team uses a rigorous research process to identify and hone best practices; create practical tools, templates, and policies; and supply clients with the insight and guidance of our subject matter experts. McLean & Company applies this proven research approach to both human resources and company management teams, creating complete solutions that supply the tools you need to get each project done right.

McLean & Company analysts bring real-world experience to the table and apply their knowledge to solving the challenges faced by our clients on a daily basis. This process is informed by the participation of a client base that includes over 30,000 members and by an evolving client-driven research agenda.

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